

# Media Kit







'The most trustworthy guide to new books in Australia today, marrying reviewers to books with wondrous felicity.'

J.M. Coetzee

'In one elegant, authoritative hit,

ABR shows you what's going on around here.'

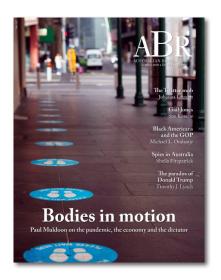
Helen Garner

'Essential reading for anyone here who is seriously interested in any of the arts.' **David Malouf** 

## About Australian Book Review

Australian Book Review is one of Australia's leading arts and cultural magazines. ABR is a fully independent non-profit organisation that publishes reviews, essays, commentaries, interviews, long-form journalism, and new creative writing. The magazine is national in readership, authorship, distribution, partners, and influence, and is available in print and online. The print edition is published eleven times a year and new online content appears weekly.

The magazine has a strong and vibrant digital presence. Our website is the home of *ABR*'s digital edition as well as our digital archive of content going back to 1978, online exclusives, and arts reviews. It is also the main access point for those seeking information about our prizes and programs, including our



three international literary prizes – the Calibre Essay Prize, the *ABR* Elizabeth Jolley Short Story Prize, and the Peter Porter Poetry Prize – and our prestigious writers fellowships.

ABR also presents a popular weekly podcast that highlights the best new writing from the magazine alongside interviews, creative writing and other special features.

## Readership and influence

#### Website

1,700,000+ page views per year 340,000+ unique visitors per year

#### EDM subscribers

13,300+ eNews 12,600+ ABR Highlights Book of the Week From the Archive The ABR Podcast, etc. 14,200+ ABR Arts

#### Print and digital edition

50,000+ readership\*
41,000+ hits per month

#### Social Media

14,500+ Facebook 13,900+ Twitter 3,600+ Instagram

Sources: Twitter, Facebook, Joomla, Google Analytics 2015–20. \*Estimated figure based on online and print audiences. Last updated 1 March 2021.

## About ABR readers

#### General demographics

- **61%** are female, **38%** are male
- 15% are aged between 25 and 44
- 37% are aged between 45 and 64

## ABR readers are well educated with sound disposable incomes

- 93% have tertiary qualifications
- 63% have postgraduate qualifications
- **40%** earn over \$75,000 p.a.
- **29%** earn more than \$100,000 p.a.

#### ABR readers are loyal and engaged

- 80% have read *ABR* for more than two years
- 55% have read *ABR* for more than five years

## ABR readers are literary-minded booklovers

- **73%** buy 1–4 books a month
- **20%** purchase more than 5 books a month
- 93% are likely to give books as gifts
- 99.6% are bookshop patrons
- 32% visit a bookshop weekly
- **57%** have entered a writing competition
- 68% have had articles or books published
- 22% are writers or work in publishing

#### *ABR* readers love the arts

- 98% go to art galleries and museums
- 96% go to the cinema
- 91% go to the theatre
- 85% attend literary festivals and events
- **78%** attend arts festivals
- **75%** go to classical concerts
- 55% watch dance and ballet
- 50% go to the opera
- 45% go to pop/rock and jazz concerts
- 83% purchase single tickets to productions/ performances
- **16%** do so as part of an annual subscription
- 45% are members/friends of an art gallery or similar cultural institution

## Their expenditure in the following areas is influenced by *ABR*

- Books 92%
- Theatre **62%**
- Film **75%**
- Opera 36%
- Music **49%**
- Exhibitions 70%
- Festivals **57%**

## ABR readers are socially conscious and charitable

- 92% are environmentally conscious
- 93% donate to charity

#### ABR readers are world travellers

• 28% have been on an organised international tour

In the last twelve months (prior to 2020):

- **68%** have travelled overseas
- 49% have spent 6+ nights in an international hotel while on holiday
- 13% have spent 6+ nights in an international hotel while on business
- 87% have travelled interstate
- 42% have spent 6+ nights in an interstate hotel while on holiday
- 17% have spent 6+ nights in an interstate hotel while on business



# Print Advertising

Rates and specifications available on the Rate Card on page 7

Eleven issues per year The January/February issue is combined

Publication date 1st of the month

Booking deadlines 10th of the month prior to publication
Material deadline 12th of the month prior to publication

Inserts Insert options are available, contact us to discuss availability & rates

### Special Issues

Poetry Prize | January-February Featuring the poems shortlisted in the Porter Prize & our 'Publisher Picks' survey

Essay Prize | June and July issues

• Featuring the winning Calibre Prize Essays

Fiction Prize | August

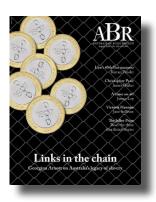
• Featuring the Jolley Prize shortlisted stories

Summer Reading | December

• Featuring our 'Books of the Year' survey

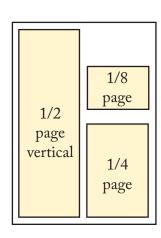


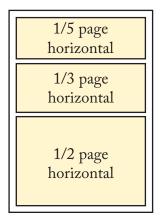




## Advertising spaces available

Full page





# Digital Advertising

Rates and specifications available on the Rate Card on page 7

#### Website advertisements

#### Premium Banner website ad

650 px (w) × 130 px (h) to be supplied as a .gif or .jpeg

This premium position appears at the top of the *ABR* website and is visible on all pages. It is sold to a single advertiser at a time. For animated files the preferred length is 10 seconds.

#### Standard Side Panel website ad

340 px (w)  $\times$  680 px (h) to be supplied as a .gif or .jpeg

These side panel advertisements appear on the right-hand side of the website and are visible on almost all pages.

Advertisements appear on rotation across the four positions.

For animated files the preferred length is 10 seconds.

#### EDM Banner advertisements

#### Standard EDM Banner Ads

 $600 \text{ px (w)} \times 300 \text{ px (h)}$  to be supplied as a .jpeg

ABR offers advertising positions in a variety of regular free ABR newsletters that are sent out to promote new issues of the magazine, new arts reviews, and other online content.

#### New issue / eNews

13,300+ subscribers | Sent out eleven times a year to promote new issues of ABR.

Two banner advertising spaces per EDM

#### Highlights (Book of the Week, From the Archive, The ABR Podcast etc.)

12,600+ subscribers | *Sent out regularly to promote major new and archival content.*One banner advertising space per EDM

#### ABR Arts

14,200+ subscribers | *Sent out fortnightly to promote new arts content and giveaways.*Two banner advertising spaces per EDM

Interested in booking EDM advertising around specific dates? Contact *ABR* for a more detailed publication schedule and availability.

# Audio Advertising

Rates and specifications available on the Rate Card on page 7

#### Podcast advertisements

ABR presents a popular weekly podcast featuring interviews, highlights from the magazine, creative writing and more. Audio advertising spots are now available.

The ABR Podcast is available to stream now on all the major podcast apps.

#### Thirty second spot

75 to 85 words in length

#### One minute spot

150 to 170 words in length

#### **Submissions**

Podcast advertisements can be sent to *ABR* as scripts for *ABR* staff to read and record, or as prepared audio files (WAV format preferred)

# Special introductory offers available for a limited time

#### Audio only

1 x thirty second audio spot @ \$150 (RRP \$200) 1 x one minute audio spot @ \$250 (RRP \$300)

#### Audio + EDM package one:

1 x thirty second audio spot @ \$150 (RRP \$200) + 1 x Podcast EDM banner ad @ \$400 (RRP \$600) Total: \$550 (RRP \$800)

#### Audio + EDM package two:

1 x one minute audio spot @ \$200 (RRP \$300) + 1 x Podcast EDM banner ad @\$400 (RRP \$600) Total: \$600 (RRP \$900)



## The ABR Podcast



On the page, ABR hosts one of the country's most lively and thoughtful cultural conversations; the new podcast is a warm-hearted invitation to join in.

Beejay Silcox

## Rate Card

Please note these rates are current at August 1 2021 but are subject to change. Rates are in Australian dollars and do not include GST or agency fees/commissions. Artwork for print advertisments is to be supplied as a print-ready PDF to abr@australianbookreview.com.au Digital and audio advertisements to be supplied in required formats to abr@australianbookreview.com.au

Print Advertising	<b>x1</b>	<b>x</b> 3	x5
Inside Front Cover <i>Double-page spread</i> 420 mm (w) x 270 mm (h) + 5 mm bleed	\$3,000	\$8,000	\$13,000
Inside Cover <i>Single page</i> 210 mm (w) x 270 mm (h) + 5 mm bleed	\$1,500	\$4,100	\$6,750
Outside Back Cover 210 mm (w) x 270 mm (h) + 5 mm bleed	\$1,600	\$4,500	\$7,100
Internal Double Page Spread 420 mm (w) x 270 mm (h) + 5mm bleed	\$2,500	\$6,750	\$11,000
Full Page 210 mm (w) x 270 mm (h) + 5 mm bleed	\$1,300	\$3,300	\$5,000
1/2 Page 90 mm (w) x 230 mm (h) or 185 mm (w) x 110 mm (h)	<b>\$900</b> \$650 mono	<b>\$2,400</b> \$1,700 mono	<b>\$4,100</b> \$2,950 mono
1/3 Page 185 mm (w) x 75 mm (h)	<b>\$700</b> \$550 mono	<b>\$1,900</b> \$1,500 mono	\$3,200 \$2,300 mono
1/4 Page 90 mm (w) x 110 mm (h)	\$600 \$450 mono	<b>\$1,700</b> \$1,250 mono	<b>\$2,800</b> \$2,150 mono
1/5 Page 185 mm (w) x 45 mm (h)	\$450 \$400 mono	\$1,250 \$1,100 mono	<b>\$2,150</b> \$1,800 mono
1/8 Page 90 mm (w) x 60 mm (h)	\$300 \$250 mono	-	-
)	,		
Website Advertising	1 month		2 months
			<b>2 months</b> \$1,700
Website Advertising Premium Banner	1 month		
Website Advertising  Premium Banner .jpeg or .gif   650 px (w) x 130 px (h)  Standard Side Panel	<b>1 month</b> \$900		\$1,700
Website Advertising  Premium Banner .jpeg or .gif   650 px (w) x 130 px (h)  Standard Side Panel .jpeg or .gif   340 px (w) x 680 px (h)	1 month \$900 \$500		\$1,700 \$800
Website Advertising  Premium Banner .jpeg or .gif   650 px (w) x 130 px (h)  Standard Side Panel .jpeg or .gif   340 px (w) x 680 px (h)  EDM Advertising  New issue / eNews	1 month \$900 \$500 First		\$1,700 \$800 <b>Second</b>
Website Advertising  Premium Banner .jpeg or .gif   650 px (w) x 130 px (h)  Standard Side Panel .jpeg or .gif   340 px (w) x 680 px (h)  EDM Advertising  New issue / eNews .jpeg   600 px (w) x 300 px (h)  ABR Arts	1 month \$900 \$500 First \$600		\$1,700 \$800 <b>Second</b> \$500
Website Advertising  Premium Banner .jpeg or .gif   650 px (w) x 130 px (h)  Standard Side Panel .jpeg or .gif   340 px (w) x 680 px (h)  EDM Advertising  New issue / eNews .jpeg   600 px (w) x 300 px (h)  ABR Arts .jpeg   600 px (w) x 300 px (h)  Highlights (Book of the Week, From the Archive, etc.)	1 month \$900 \$500 First \$600 \$600	<b>x3</b> \$500	\$1,700 \$800 <b>Second</b> \$500

# For all advertising enquiries please contact

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#### Advertising terms and conditions

Australian Book Review reserves the right to refuse or withdraw from publication any advertising at any time that, in the opinion of ABR, is illegal, defamatory, offensive, obscene and/or contrary to the business interest, goodwill and/or reputation of ABR. No responsibility will be taken for delayed publication due to outside factors, such as printing or shipping. Cancellations must be made by the booking date of the month prior to publication; bookings cancelled after this date will be charged the full advertising fee.

Payment for bookings is strictly 30 days net, unless otherwise arranged with ABR.